



Shirley Hollywood & Associates Inc.

train

Function: noun, verb

1. to make proficient by instruction and practice, as in some art, profession, or work; to train employees
2. to give the discipline and instruction, drill, practice, etc., designed to impart proficiency or efficiency
3. to maximize the effectiveness of your workforce and drive business results



Implementing an ERP system is one of the most important decisions and largest investments that any organization will make.

So why do so many organizations choose to minimize the investment in training to prepare their users?

Research by the Gartner Group indicates that untrained users can take three to six times longer than trained users to complete the same amount of work.

So training is not just about protecting the investment you've made in the ERP software, but also about realizing business benefits sooner through user proficiency and efficiency.

Shirley Hollywood & Associates makes ERP Training our business.

We believe that the key to helping our clients become more agile and competitive in the global economy is to empower individual workers—giving them the knowledge and understanding to enable them to focus on driving business process, increase productivity and achieve successful results.

SHA training solutions are:

- Customized to fit every client's needs. Using an in depth process for assessing audience, technology, user skills, and organization culture, we provide a strategy that fits.
- Targeted to each individual end user by developing a curriculum focused on roles and job functions.
- Flexible to be delivered both pre and post go-live, and through multiple delivery methods.
- Measurable in both user performance AND business performance.
- Sustainable through multiple releases and after the completion of an implementation using Super Users as a key part of the client's COE
- Planned and executed in partnership with the entire project team,
- Successful because of the level of experience and knowledge that each and every SHA consultant brings to the project.

Core Business:

SHA is a training solutions provider dedicated to providing our partners and our clients with effective SAP training and performance support solutions.

Objective:

To enable our client's workforce: their understanding, acceptance, skills and ability necessary to effectively and efficiently use SAP maximizing the overall value of their investment.

Key Markets:

SAP/ERP implementations, upgrades and IT initiatives across all industry sectors. Global corporations, small and mid-sized business.

Solution:

SHA offers a full suite of services from individual staff augmentation to strategic training and change management solutions. For over 15 years we've been dedicated to the SAP training space, providing our partners and clients with experienced and knowledgeable consulting resources to enable and accelerate their SAP training initiatives.

Our solutions include:

- Needs Analysis
- Training Tools Evaluation, Selection and Acquisition
- Training Strategy Development
- Curriculum Design & Development
- Training & Documentation Development
- Instructors for Project Team & End-User
- Train the Trainer
- eLearning & Virtual Classroom
- Performance Measurement

Our Talent:

Experienced, seasoned and highly qualified training professionals with an average 9.72 years of SAP experience, 17 years of business experience and 7 years of training delivery expertise.

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